



trioSKINCARE

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Dear Mike,

This thank you letter is long overdue but I am writing it now in view of the fact I have only one payment left on the lease of my Lightwave machine and I am seriously considering the purchase of another. I wanted to share with you, the revenue and results this technology has produced in our facility and give you an opportunity to share this information with future Lightwave owners.

Lightwave therapy was launched in our business the last quarter of 2006 and generated an amazing \$68,154.00. This revenue is inclusive of using the technology as a stand alone treatment and incorporating it with other services. We have continued with our success as new and existing clients return to purchase Lightwave packages and facial treatments due to the amazing results they achieve. Lightwave consistently contributes 20% of our revenue.

We have seen tremendous benefits from incorporating Lightwave Therapy in acne, scarring and post inflammatory pigmentation protocols. We have also found great success with hair restoration and facial rejuvenation. This year we integrated Lightwave therapy with body detoxification and cellulite reduction. Our clients are experiencing quantifiable results with inch reduction and measurable decreases of lower body congestion & cellulite. We have become quite savvy with Lightwave therapies and have learned how to take our treatments to another level.

We would like to thank you, your trainers and your customer service department for the exceptional and ongoing support and education we have received. This is a quality piece of equipment we have been able to consistently rely on. Lightwave has greatly contributed to the growth of my business and I am excited to see where else this technology will take us.

Best Regards

Rise Sandusky, C.E.
Owner of trioSkincare